

Chapter 2 Quiz

- 1. When a broker's license is revoked, the licenses of the agents in the broker's employ are
 - A. suspended.
 - B. revoked.
 - C. canceled.
 - D. not affected.
- 2. For a violation of the License Act, the New Jersey Real Estate Commission may NOT
 - A. suspend a license.
 - B. revoke a license.
 - C. put a licensee on probation.
 - D. impose a fine of \$150,000.
- 3. Which of the following statements is *TRUE* with respect to a trust account?
 - A. A broker must maintain a separate trust account for each transaction.
 - B. The trust account must be kept only in an authorized institution in New Jersey.
 - C. Records of the trust account must be kept for five years.
 - D. Brokers may never mix their own funds with money in the trust account.
- 4. For which of the following crimes does the New Jersey Real Estate Commission have the power to promptly revoke the license of an agent awaiting trial?
 - A. Larceny
 - B. Kidnapping
 - C. Forgery
 - D. Possession of drugs
- 5. Who may provide a purchaser of real estate with a portion of the broker's commission in the form of a rebate?
 - A. Escrow officer
 - B. Broker
 - C. Seller
 - D. No one; rebates are illegal
- 6. A broker violated real estate law when
 - A. his office was in the home of a salesperson employed by that broker.
 - B. the broker failed to keep a separate trust account for each transaction.
 - C. the broker had \$10 of personal funds in the trust account.
 - D. the broker placed a branch office under the supervision of a broker-salesperson.

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- 7. A real estate salesperson may
 - A. be compensated by someone other than his or her supervising broker.
 - B. have his or her own escrow account.
 - C. work for more than one broker at a time.
 - D. prepare a sales contract for a four-family home.
- 8. Brokers are required to deposit funds of others received for a real estate transaction into their trust account within
 - A. 24 hours of receipt.
 - B. 48 hours of receipt.
 - C. 3 business days.
 - D. 5 business days.
- 9. The violation referred to as "commingling" refers to
 - A. the mixing of funds from more than one transaction in the same trust account.
 - B. the mixing of broker funds with trust funds.
 - C. splitting commissions by paying referral fees.
 - D. renting or selling the same premises to more than one tenant or buyer.
- 10. If a broker has no agency duties, that broker is acting as a
 - A. buyer's broker.
 - B. seller's broker.
 - C. dual agent.
 - D. transaction broke

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